

Alexander von Pinoci

Via San Cipriano 60
Italy-00136 Roma RM
T. +39(328)162.0531 F.+39(06)233.241.940
avpinoci@gmail.com Skype: avpinoci

Curriculum Vitae

Languages

Fluent in **Russian, German, English, and Italian**

- Born Russian speaker. Attended Russian language parochial school in USA.
- Completed German language elementary school in Vienna, Austria.
- Completed US high-school and University.
- Self-taught Italian, married to an Italian since 1973 and living permanently in Italy since 1982.

Speciality

Business administration.

Experience

Retired

2012-present

Sole Proprietor at PAAL Services USA

1985 -present (29+ years)

Formerly traded as H&R Block Rome-Italy. H&R Block Certificate of Accomplishment. US Income Tax Preparation, consulting and management services, cost reduction. Clients: US community Rome, Gruppo Pais, REW Networks, WATT Corporation, ETI Corporation, Golden Products, ePower Synergies, Inc., etc.
<http://paalservicesusa.webs.com/>

Staff Employee at San Raffaele SpA Rome Italy

2001 -2011 (10 years)

Purchasing and materials management in the Central Logistic Department for private hospitals of the San Raffaele Group (formerly Tosinvest Sanità Group). Participated in SAP and MM implementation.
www.sanraffaele.it

Managing Partner at FreeCom.Net, Inc. Nevada USA

1997 -2001 (4 years)

Proprietary network marketing program. Electric bicycle importer (EWI Impex Srl)
Special project (travellers health insurance) for Ukrinmedstrach, Ukraine.

Business Manager at GNLD doo Slovenia

1994 -1997 (3 years)

Multinational MLM company. Harmonized international and local statutory requirements. Developed and implemented a non-resident distribution support system. Facilitated sales expansion into Serbia, Macedonia and Bosnia.
<http://www.gnld.it>

Business Manager at Panavision Italia Srl

1992 -1994 (2 years)

World leader in equipment rental to the movie industry. Finance & Control, budgeting, statutory and management reporting. Company changed name to Panalight SpA <http://www.panalight.it>

Managing Partner at EuroTrade Electronics Srl Rome Italy

1990 -1992 (2 years)

Cellular telephone accessories and office automation importer/distributor.

Business Manager at Marymount International School Rome Italy

1986 -1990 (4 years)

Prestigious international catholic boarding school for young ladies.

<http://www.marymountrome.org>

Managing Partner at Investment Technologies, Inc. New Jersey USA

1984 -1985 (1 year)

Electronic investment advisory service. First of its type.

Controller at Deltafina SpA Rome Italy

1982 -1983 (1 year)

Tobacco industry. Introduced computerized consolidated accounting and asset management for three factory units.

Deputy Controller at NL Industries-Kronos Titan GmbH Germany

1974 -1982 (8 years)

Chemical industry. Member of Standard Cost implementation team. Implemented staff and overhead cost reduction program in Germany. Budgeting, management reporting and analysis.

1979 Deutsches Institute fuer Wertanalyse EV (DIWA), Wertanalyse-Grundseminar"

1978 REFA, Rationalisierungstechniken im Buero-un Verwaltungsbereich

1978 Bildungswerk der Nordrhein-Westfaelischer Wirtschaft e.V., Kuendigung und

Kuendigungsfristen

www.nl-ind.com

Consultant at Handley Walker Company New York USA

1973 -1974 (1 year)

Management consulting firm specialized in implementing overhead cost reduction programs.

Captain USAR at US Army Corps of Engineers

1968 -1973 (5 years)

Meritorious service in Thailand and Germany. Holder of US Army Commendation Medal. Mobilization

Designee. Honourable discharge 1983

Part-time Senior Draftsman and Inspector of Works at Sergey Padukow, Architect

1959-1968 (9 years)

Started as office boy after school, became draftsman, senior draftsman and inspector of works, working part-time, evenings and weekends, to finance myself and my education. Sergey Padukow was a Russian/American architect famous for design of Russian Orthodox Churches.

https://ru.wikipedia.org/wiki/%D0%9F%D0%B0%D0%B4%D1%8E%D0%BA%D0%BE%D0%B2_%D0%A1%D0%B5%D1%80%D0%B3%D0%B5%D0%B9_%D0%9D%D0%B8%D0%BA%D0%BE%D0%BB%D0%B0%D0%B5%D0%B2%D0%B8%D1%87

Education

LaSalle Extension University

Diploma, Accounting, 1976

US Army Engineering School

Engineering Diploma, Military construction, 1968 -1968

Rutgers, The State University of New Jersey-New Brunswick

Bachelor of Arts, Civil Engineering & Russian Area Studies, 1963 -1967

Honours and Awards

US Army Commendation Medal